

## Testimonials

Knowledge...Experience...Creativity...Passion...Perseverance      DISCOVER the Bob Ramella Difference Kind

Words from My Clients: Dear Bob, I just wanted to take a minute and let you know what a wonderful Realtor you are and how much we appreciate all of your help. I could not have asked for a more professional and knowledgeable person to represent the sale of my home in downtown Charleston. Having been an owner of a Real Estate Company, I wanted someone who would impress me and you did the job. The sale of our home was quick, smooth and handled in the most professional manner. You were always a phone call away and I never had to wait for a call back from you because you always answer your phone. I would recommend you greatly to anyone buying or selling a property and would definitely use you again. Thank you again for doing such a great job! Best Regards Kim Lee

Dear Bob, Over the course of the years, we have made six moves with the military. During these moves we have worked with many Realtors, both as buyer's agents and seller's agents. This is our first experience working with a CRS and I can say unequivocally that it was our best. Your commitment to professional service, In-depth knowledge of marketing and market conditions, and the top-notch contacts you have established through the CRS certification truly set you apart from the other Realtors we have worked with and enabled us to sell our house quickly in a difficult market. I would strongly encourage anyone moving with the military to choose a CRS. For those personnel that are moving in or out of Charleston, there's really only one choice: Bob Ramella. Thanks Bob! John Mauger

Dear Bob, Thank you for your tireless efforts in working with me to find just the right home in Charleston. Working online with me to narrow the search down was tremendous. By previewing the homes before I came up you saved me so much time. You made the home buying experience so pleasant. And then when I needed some improvements to my new home, you introduced me to your "Trusted List" of service providers. That was great. Using your connections you also found a fantastic Realtor to sell my home in Fort Lauderdale too. You are truly a Full Service Realtor and my friend. Sincerely Mary Jane Cuomo

Bob, Thank you for helping us buy a "perfect home" in Goose Creek. You listened and understood exactly what we needed. Then you found it. Your skills as a negotiator really helped us get a great price and your contractor contacts helped us fix up the house. I will share this with everyone. Bob is always there and he answers his phone! I would recommend Bob Ramella to anyone who is looking to sell or buy a home. I will be calling on Bob again to help with my next sale or purchase. Bob, you are a true Real Estate Professional and our friend. Thank you so very much. Duane Lewis

Bob, We are writing to express our thanks for the great job you have done serving as our Realtor. While serving as the Seller's Agent and our Buyer's Agent must have been challenging, you provided us with excellent service throughout the entire process. You were always a phone call away and never failed to answer our questions. The suggestions you gave to assist with the sale of our home were clearly successful. You consistently maintained a positive outlook and displayed professionalism that made our transactions move forward in a timely manner. We wish you the very best in future endeavors and are happy to count you as not only as our Number One Realtor, but also as our friend. Roger and Kathleen Newsome

Dear Bob THANK YOU for representing us in our latest Real Estate transaction. You proved once again, that your knowledge and intuition of the Charleston market is second to none. As a first time homebuyer from out of state, we relied on your expertise of the Mount Pleasant area. Within 3 weeks, you helped us find the perfect first home. Remembering your professionalism the first time, we called on you again; this time as a Listing Agent and as our Buyer's Agent. Even in this down market, your marketing efforts produced a qualified buyer for our home (at a GREAT PRICE) and then you helped us find our second home that is perfect for our growing family. We really appreciate your expertise and professionalism, and look forward to working with you for years to come. Thanks again Bob! Kevin and Margo Dixon